

MONTHLY SALES TAX RECEIPTS - BUDGET

(\$ in Millions)

| MONTH | FY2020 | FY2021 | FY2021 | FY2021 | YEAR/YEAR | YEAR/YEAR | FY2021 |
|--------------|-----------------|-----------------|----------------|-------------------|-------------------|-----------|--------------------|
| | ACTUAL | BUDGET | ACTUAL | (ACT/ BUD) | CHANGE | % CHANGE | ACT/BUD % VARIANCE |
| JUL | \$ 45.1 | \$ 41.4 | \$ 42.1 | \$ 0.7 | \$ (3.0) | -6.7% | 1.7% |
| AUG | \$ 45.6 | \$ 42.4 | \$ - | \$ (42.4) | \$ (45.7) | -100.0% | -100.0% |
| SEP | \$ 45.4 | \$ 41.7 | \$ - | \$ (41.7) | \$ (45.5) | -100.0% | -100.0% |
| OCT | \$ 41.2 | \$ 41.4 | \$ - | \$ (41.4) | \$ (47.3) | -100.0% | -100.0% |
| NOV | \$ 47.5 | \$ 41.6 | \$ - | \$ (41.6) | \$ (47.6) | -100.0% | -100.0% |
| DEC | \$ 45.8 | \$ 41.5 | \$ - | \$ (41.5) | \$ (45.9) | -100.0% | -100.0% |
| JAN | \$ 54.6 | \$ 49.7 | \$ - | \$ (49.7) | \$ (54.7) | -100.0% | -100.0% |
| FEB | \$ 43.1 | \$ 40.1 | \$ - | \$ (40.1) | \$ (43.2) | -100.0% | -100.0% |
| MAR | \$ 40.5 | \$ 39.4 | \$ - | \$ (39.4) | \$ (40.5) | -100.0% | -100.0% |
| APR | \$ 38.4 | \$ 45.3 | \$ - | \$ (45.3) | \$ (38.4) | -100.0% | -100.0% |
| MAY | \$ 33.6 | \$ 43.7 | \$ - | \$ (43.7) | \$ (33.7) | -100.0% | -100.0% |
| JUN | \$ 37.8 | \$ 44.4 | \$ - | \$ (44.4) | \$ (37.8) | -100.0% | -100.0% |
| TOTAL | \$ 524.8 | \$ 512.6 | \$ 42.1 | \$ (470.5) | \$ (482.7) | | |

FISCAL YEAR-TO-DATE CUMULATIVE COMPARISONS

(\$ in Millions)

| MONTH | FY2020 | FY2021 | FY2021 | FY2021 | YEAR/YEAR | YEAR/YEAR | FY2021 |
|-------|----------|----------|---------|------------|------------|-----------|--------------------|
| | ACTUAL | BUDGET | ACTUAL | (ACT/ BUD) | CHANGE | % CHANGE | ACT/BUD % VARIANCE |
| JUL | \$ 45.1 | \$ 41.4 | \$ 42.1 | \$ 0.7 | \$ (3.0) | -6.7% | 1.7% |
| AUG | \$ 90.7 | \$ 83.8 | \$ - | \$ (83.8) | \$ (90.7) | -100.0% | -100.0% |
| SEP | \$ 136.1 | \$ 125.5 | \$ - | \$ (125.5) | \$ (136.2) | -100.0% | -100.0% |
| OCT | \$ 183.4 | \$ 166.8 | \$ - | \$ (166.8) | \$ (183.5) | -100.0% | -100.0% |
| NOV | \$ 230.9 | \$ 208.4 | \$ - | \$ (208.4) | \$ (231.0) | -100.0% | -100.0% |
| DEC | \$ 276.8 | \$ 249.9 | \$ - | \$ (249.9) | \$ (276.8) | -100.0% | -100.0% |
| JAN | \$ 331.4 | \$ 299.6 | \$ - | \$ (299.6) | \$ (331.5) | -100.0% | -100.0% |
| FEB | \$ 374.6 | \$ 339.8 | \$ - | \$ (339.8) | \$ (374.6) | -100.0% | -100.0% |
| MAR | \$ 415.1 | \$ 379.1 | \$ - | \$ (379.1) | \$ (415.1) | -100.0% | -100.0% |
| APR | \$ 453.4 | \$ 424.4 | \$ - | \$ (424.4) | \$ (453.5) | -100.0% | -100.0% |
| MAY | \$ 487.0 | \$ 468.2 | \$ - | \$ (468.2) | \$ (487.1) | -100.0% | -100.0% |
| JUN | \$ 524.8 | \$ 512.6 | \$ - | \$ (512.6) | \$ (524.9) | -100.0% | -100.0% |

HISTORICAL ANNUAL SALES TAX RECEIPTS (\$M)

(\$ in Millions)

| | | | | | | | | |
|----------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|-------------|
| | 1973 | 1974 | 1975 | 1976 | 1977 | 1978 | 1979 | 1980 |
| Amount | 43.82 | 50.501 | 50.946 | 52.819 | 57.933 | 66.12 | 75.472 | 88.342 |
| % Growth | N/A | 15.25% | 0.88% | 3.68% | 9.68% | 14.13% | 14.14% | 17.05% |
| | 1981 | 1982 | 1983 | 1984 | 1985 | 1986 | 1987 | 1988 |
| Amount | 99.84 | 104.69 | 112.01 | 123.41 | 134.90 | 147.15 | 148.50 | 158.55 |
| % Growth | 13.01% | 4.86% | 7.00% | 10.18% | 9.31% | 9.08% | 0.92% | 6.77% |
| | 1989 | 1990 | 1991 | 1992 | 1993 | 1994 | 1995 | 1996 |
| Amount | 162.54 | 165.72 | 168.09 | 167.02 | 181.36 | 198.49 | 222.48 | 251.67 |
| % Growth | 2.52% | 1.96% | 1.43% | -0.64% | 8.59% | 9.44% | 12.08% | 13.12% |
| | 1997 | 1998 | 1999 | 2000 | 2001 | 2002 | 2003 | 2004 |
| Amount | 256.17 | 242.92 | 272.79 | 295.80 | 304.39 | 286.44 | 272.58 | 280.66 |
| % Growth | 1.79% | -5.17% | 12.30% | 8.43% | 2.90% | -5.90% | -4.84% | 2.97% |
| | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 |
| Amount | 296.351 | 331.213 | 349.215 | 351.596 | 327.425 | 317.775 | 319.229 | 339.156 |
| % Growth | 5.59% | 11.76% | 5.44% | 0.68% | -6.87% | -2.95% | 0.46% | 6.24% |
| | 2013 | 2014 | 2015 | 2015 | 2015 | 2016 | 2017 | 2018 |
| *Amount | 340.491 | 345.824 | 360.723 | 11.660 | 372.383 | 409.85 | 429.89 | 507.20 |
| % Growth | 0.39% | 1.57% | | | 7.68% | 10.06% | 4.89% | 17.98% |
| | 2019 | 2020 | | | | | | |
| *Amount | 539.31 | 524.83 | | | | | | |
| % Growth | 6.33% | -2.68% | | | | | | |

NOTE: SALES TAX COLLECTED SINCE INCEPTION THRU FY2020: \$11,345.8

NOTE: CLAYTON COUNTY SALES TAX COLLECTIONS STARTED ON MARCH 2015.